



## Improving Care for Medicare-Medicaid Enrollees



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# CMS Measures of Success

- **Better care and lowers costs:**  
*Beneficiaries receive high quality, coordinated, effective, efficient care. As a result, health care costs are reduced.*
- **Improved Prevention and population health:**  
*All Americans are healthier and their care is less costly because of improved health status resulting from use of preventive benefits and necessary health services*
- **Expanded Health Care Coverage:**  
*All Americans have access to affordable health insurance options that protect them from financial hardship and ensure quality health care coverage.*

# New CMS Initiatives

- Value Based Purchasing
- Quality Reporting Programs
- Physician Value Payment Systems
- Shared Savings Program: Accountable Care Organizations (ACO)
- Center for Medicare and Medicaid Innovation Initiatives
- Medical Homes in Medicare
- Health Homes in Medicaid
- Transitional Care Initiatives
- Medicare-Medicaid Initiatives

# Medicare-Medicaid Coordination Office

## Section 2602 of the Affordable Care Act

**Purpose:** Improve quality, reduce costs and improve the beneficiary experience.

- Ensure Medicare-Medicaid enrollees have full **access** to the services to which they are entitled.
- Improve the **coordination** between the federal government and states.
- Identify and test **innovative** care coordination and integration models.
- Eliminate financial **misalignments** that lead to poor quality and cost shifting.

# Support for Care Coordination

- **Program Alignment Initiative:** Identify and address conflicting requirements between the Medicare and Medicaid programs that are potential barriers to seamless and cost effective care for beneficiaries.
- **Integrated Care Resource Center (ICRC):** Technical resource center for states. The ICRC supports states in developing integrated care programs and promoting best practices for better serving Medicare-Medicaid enrollees and other beneficiaries with chronic conditions.
- **Medicare Data to States:** Improved access to Medicare Parts A/B, and D data to support care coordination and improve quality for Medicare-Medicaid enrollees.
- **State Data Resource Center:** New resource to help assist states in use of Medicare data to support care coordination.

# Initiative to Reduce Avoidable Hospitalizations

**Goal:** To reduce preventable inpatient hospitalizations among residents of nursing facilities.

**Overview:** Grant program funded by the CMS Innovation Center. Selected organizations will be/ are partnering with 144 nursing facilities. Each organization will have on-site staff to partner with the existing nursing facility staff to provide preventive services as well as improve assessments and management of medical conditions. All organizations are currently serving beneficiaries.

## **Selected Organizations:**

- Alabama Quality Assurance Foundation (**Alabama**)
- Alegant Health (**Nebraska**)
- The Curators of the University of Missouri (**Missouri**)
- Greater New York Hospital Foundation, Inc. (**New York**)
- HealthInsight of Nevada (**Nevada**)
- Indiana University (**Indiana**)
- UPMC Community Provider Services (**Pennsylvania**)

# Opportunity for Care Coordination: Financial Alignment

**Background:** In 2011, CMS announced new models to integrate the service delivery and financing of both Medicare and Medicaid through a Federal-State demonstration to better serve the population.

**Goal:** Increase access to quality, seamlessly integrated programs for Medicare-Medicaid enrollees.

## Demonstration Models:

- **Capitated Model:** Three-way contract among State, CMS and health plan to provide comprehensive, coordinated care in a more cost-effective way.
- **Managed FFS Model:** Agreement between State and CMS under which states would be eligible to benefit from savings resulting from initiatives to reduce costs in both Medicaid and Medicare.

# Financial Alignment Initiative Vision

## **The Financial Alignment Initiative will promote an improved experience for beneficiaries by:**

- Focusing on person-centered models that promote coordination missing from today's fragmented system
- Developing a more easily navigable and simplified system of services for beneficiaries
- Ensuring beneficiary access to needed services and incorporating beneficiary protections into each aspect of the new demonstrations
- Establishing accountability for outcomes across Medicaid and Medicare
- Requiring robust network adequacy standards for both Medicaid and Medicare
- Evaluating data on access, outcomes and beneficiary experience to ensure beneficiaries receive higher quality, more cost-effective care



# Examples of Beneficiary Enhancements

- Person-centered care planning
- Choice of plans and providers
- Continuity of care provisions
- Care coordination and assistance with care transitions
- Enrollment assistance and options counseling
- One identification card for all benefits and services
- Single statement of all rights and responsibilities
- Integrated grievances and appeals process
- Maximum travel and distance times
- Limitations on wait and appointment times

# Support for Beneficiaries

- **State Health Insurance Counseling and Assistance Programs (SHIPs) and Aging and Disability Resource Centers (ADRCs):** To ensure beneficiaries have access to information and counseling around this Demonstration, CMS announced a funding opportunity for both SHIPs and ADRCs in approved Demonstration states. This funding will support local SHIPs and ADRCs in providing beneficiary outreach and one-on-one options counseling.
- **Ombudsman Services:** CMS continues to work with states, advocates and other key partners to ensure Ombudsman services are available for beneficiaries in the Demonstration, and has recently announced a funding opportunity to provide support for these efforts.

# Other Key Demonstration Information

- **Rates:** Participating plans receive capitation rate reflecting the integrated delivery of Medicare and Medicaid benefits based on:
  - Baseline spending in both programs
  - Anticipated savings resulting from integration & improved care.
- **Readiness Reviews:** Ongoing process to assess plans' Medicare and Medicaid experience and Demonstration readiness:
  - Multi-step process that includes an onsite and desk review of participating plans
  - Readiness review protocols available on the MMCO website.

# Other Key Demonstration Information

- **Implementation and Monitoring:**
  - Ongoing milestones that allow CMS and states to monitor demonstration plan as enrollments begin
  - CMS and the State may stop enrollment at any time.
- **Evaluation:**
  - CMS has contracted with an independent evaluator (RTI); and
  - There will be state-specific evaluation plans for each demonstration.

# Demonstration Update

- **Overall:**
  - Five states have approved capitated Demonstrations: Massachusetts, Ohio, Illinois, California, and Virginia.
  - Washington State has an approved managed fee-for-service Demonstration and is currently serving Medicare-Medicaid enrollees.
  - CMS is continuing to work with over 20 states on initiatives to better integrate care.

# More Information

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## Medicare-Medicaid Coordination Office

[www.cms.gov/Medicare-Medicaid-Coordination/Medicare-and-Medicaid-Coordination/Medicare-Medicaid-Coordination-Office/  
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