

New Directions for Long Term Care in the Post ACA World



Cheryl Phillips, M.D.
LeadingAge



The diagram features five circles of varying sizes and colors. A large dark red circle on the left contains the text 'Payment Changes'. A large purple circle in the center contains 'Risk Sharing'. Two medium blue circles are positioned above the purple circle, containing 'Improved Quality Measures' and 'Creating new models'. Two smaller blue circles are to the right of the purple circle, containing 'Information Sharing and Technology' and 'Testing New Models'. The bottom of the slide has a green gradient background with the LeadingAge logo and tagline.

Payment
Changes

Improved
Quality
Measures

Creating
new
models

Information
Sharing and
Technology

Risk
Sharing

Testing
New
Models

Expanding the world of possibilities for aging.

LeadingAge[™]

ACA's Current Priorities

Vocabulary

“Post-acute care”

“Long Term Care”

“Long Term Services and
Supports” (LTSS)

“Home and Community Based Services”

“Nursing Homes” vs “Skilled Nursing”

“Home Care” vs. “Home Health Care”






DELIVERY REFORM

FINANCE REFORM




Focus is shifting to
integration of services,
population-based
accountabilities and
new models of payment



**MARKET FORCES ARE DRIVING
CHANGE...IT IS NOT LIMITED TO
THE ACA**

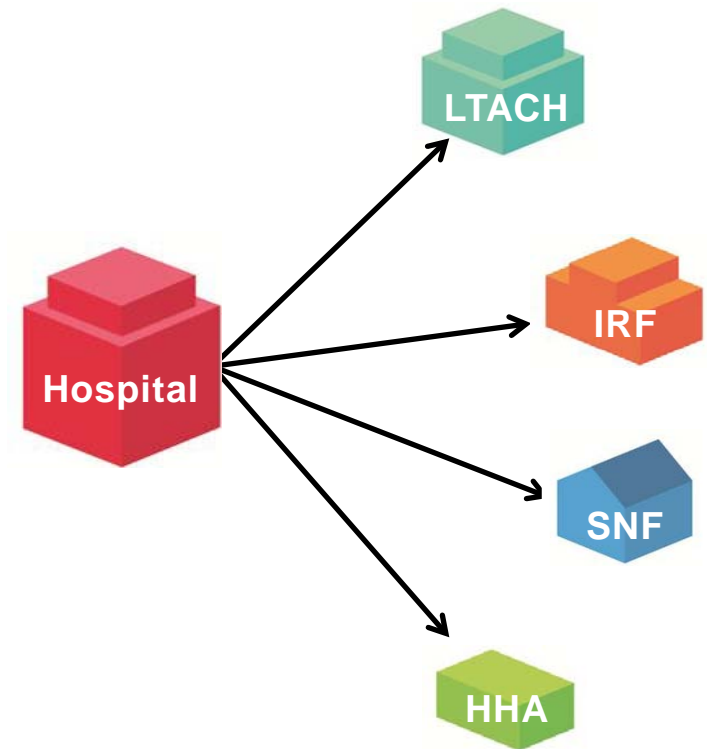
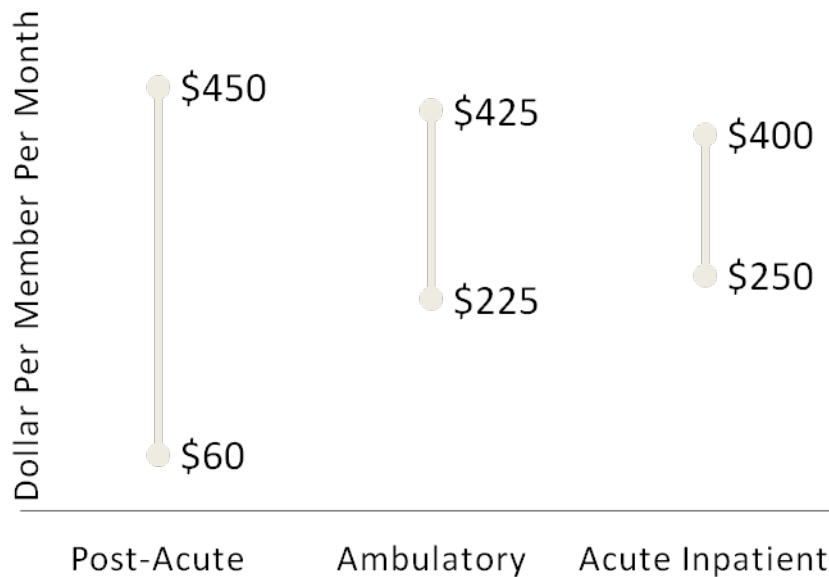
High Level Look at Some of These Changes

A woman in a dark business suit is climbing a silver metal ladder. She is looking through binoculars. The background is a clear blue sky with some light clouds. The ladder is positioned on the left side of the frame, and the woman is leaning against it.

- Accountable Care Organizations (ACOs)
- Bundled Payment Demonstrations
- Managed Care
 - “Dual Demonstrations”
 - Managed Medicaid LTSS
- Medicaid “rebalancing”
- Value-based Purchasing
- Proposals for “site-neutral” payment

Risk-Bearing Entities Look to Decrease Variation in Post-Acute Spending

Regional Variation in Medicare Spending
2006-2008



73% of the regional variation in Medicare spending is due to variation in post-acute care spending

Expanding the world of possibilities for aging.



A hand is shown in the upper left corner, holding a coin and about to drop it into a white piggy bank. The piggy bank is positioned in the lower left, sitting on a patch of green grass. The background is a bright blue sky with scattered white clouds. The overall scene is brightly lit, suggesting a sunny day.

**Care Transitions
and
Reducing Hospital
Admissions**

**The New Currency
of Health Care
Reform**

In Summary...

- Medicare post-acute providers must be efficient, transparent in quality and responsive to new market forces of referrals and payors
- Providing services when people need them, where they live....will become increasingly important
- The REAL answer is incorporating LTSS into the conversation of “long term care”

**And the BIG Policy Challenge for
our Country...How will we pay for
it?**

